

## Certified Property Manager

#### **MODULE 1**

Social economics and Property economics
Social economics and real estate economics
Introduction Property economics
Property prices
The aims and means of economic policy
Monetary policy
Financial policy
Exercise tasks
Submission task

#### **MODULE 2**

Financial Property Management
Asset management - Avoid loss
Properties for Return purposes
Property valuation
Valuation methods
Property management - Risk & Return
Exercise tasks
Submission task





### Certified Property Manager

#### **MODULE 3**

Technical property management and energy efficiency
The building's Climate Shell
The building's energy needs
Transmission losses
Air healing
Energy consumption Overview
Heating
Energy Efficiency Measures
Water saving
Heat adjustment
Exercise tasks
Submission task

### **MODULE 4**

Law - Property and tenancy law
The rental market
The lease agreement
Rental period and termination
The condition of the apartment and obstacles in the tenancy
Armament order
Tenant influence
The Landlord's Information Obligation
The rent
Transfer of the tenancy

Exercise tasks
Submission task

The Environmental Code





# Certified Property Manager

#### **MODULE 5**

Customer care and Leadership
Customer Relations Management
Why customer care
Customer profiles and customer service
Personality and sales skills
Quality in customer care
Loyal customers
The company's customer policy
Leadership
Exercise tasks
Submission task

### **MODULE 6**

Leadership
Knowledge of human behavior
Communication
Manager & Leader
Leadership attitudes
Leadership behaviors
Learning
Exercise tasks
Submission task